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Memorandum of Conversation

DATE January 19, 14,59

Girrent German Develo; ments

"r. Berthold heits, Februal Marager of Erupp Count von Ahlenfeld, Krupp deprecentative in London Dr. Lukoc, Assistant to Mr. Feits

Under Secretary for Secondic Affairs Dillon Mr. John Devine, Qua

COPIES TO:

Tr. John Devine (2)

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Mr. Beits began by easying that on a recent visit to Barlin he noticed that the people there are not as nervous as the officials in Bonn and that the economic situation is still god in Berlin. He said that he was distressed on the occasion of his precent visit in the United States to fire that the Derman tariff-quota action on coal was disturbing relations between the United States and Germany. Hr. Dillon said that John L. Levis and members of industry take particular exception to the German action on coal in view of the fact that Germany has done so little to eliminate uneconomic mineo. Hr. Beits said that the Krupp rines had been rationalised to a considerable extent and he hoped other German mine owners would profit by this example. He said that Outermuth, head of the miners' union, was a key figure in the whole question of Corman isport restrictions and he thought it would be a good idea to invite him to the United States, first to see how for schanisation had gone in American mining and second to see the baraful effect of German restrictions on E industry and on the minors themselves. Es said that Outermuth was an excellent man but was entirely the quainted with conditions abroad.

Mr. Dillon saic industry in connoce to Od have been made in industry is under or

of the min problem of the US mining of German action is that large investments able to serve the German markets. The call strain that it cannot absorb clumps

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in German demand. Mr. Beitz said that Defence Minister Strauss had so much money in his posket that some of it should be used to ease the current coal situation. He suggested that Germany buy the coal and stockpile it in the U.S. until it was needed. He also said that he was convinced that the long term pattern for German coal import requirements was still upward.

Mr. Beits then said that Outerwith was the man who has been present strongest for coal restrictions and added that six million DM's has already been paid by Ruhr firms in penalties for cancelled U.S. coal contracts. He said that the trouble really began when the "seven big men from the High Authority" passed the word along a few years ago that the thing to do was import coal. He said this had been a mistake, but it would be even more of a mistake to lose the friendship of the U.S in finding a solution to the current problem. He said that he had told Minister Krapf at the German Eubassy that he should cable Borm that the coal situation was creating ill-will for the Germans in the United States.

Hr. Dillon said that he was interested to see that Germany was becoming increasingly active in rendering assistance to underdeveloped countries. Hr. Beits said that the Governments could do some things but that private industry could do much more than they are now doing. He said that the Iranian plans for a steel will were rather disappointing. At the time that the Chancellor visited Iran, he had agreed to help finance a steel will but the arrangements had become rather bogged down and now it is doubtful whether the deal will go through. He said that he thought it was rather preposterous that every country regardless of size and resources seems to want to have its even steel plant.

Mr. Beits said that the free world ought to profit by the example of what the Soviete had done with the satellite countries. He said that the Soviets do the overall planning and assign specific production jobe to each satellite according to its resources and production facilities. He said this not only results in increased production for the Bloc but enables the Russians to control the satellites more easily. He said if the free world could work out some such relationship on a voluntary basis with the underdeveloped countries, it would prevent the underdeveloped countries from playing one industrial country off against another. He mentioned the Assen dam as giving the Western countries a good opportunity to establish more systematic shared enterprices. Mr. Beits said that Krupp had been badly treated by the Egyptians not long ago when they prepared detailed plans and specifica-tions for Alexandria harbor modernisation in response to an Egyptian request. The day after Krupp turned over the plane and specifications to the Egyptians for study they amounced the saurding of the Alexandria contract to the Russians.

Hr. Beits thanked Hr. Dillon for giving him so much time and the discussion ended.

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